

BE

PART OF OUR GREAT WINNING TEAM

Super B Lithium Power B.V. is a world-class and fast growing developer and manufacturer of high-end lithium batteries. Our batteries are being used by leading companies in the transportation, industrial and energy storage sector. Just to name a few of our customers; Ferrari, Aston Martin, Eaton, Morelo, Rapido, Nifty Lift and Bénéteau.

We are ambitious, fast-moving, dynamic, and continuously seeking for new business opportunities. Do you want to be part of our energetic team? Don't hesitate and contact us, so we can meet soon!



SUPER B
lithium batteries



SALES MANAGER EUROPE

To support the fast growth and expansion of our Energy Storage Systems (ESS) unit, we are looking for a **Sales Manager** located in Hengelo, The Netherlands. The Sales Manager will be responsible for generating and driving sales. Our Energy Storage Systems will be used for marine, shipping, grid support, solar parks, wind farms and charging infrastructure. Other applications are for example frequency regulation, net balancing, peak shaving and congestion management.

Responsibilities

- Analyze various markets and identify business opportunities.
- Define a long term sales strategy and sales forecast in cooperation with Marketing and Business Development.
- Further development of the product position and price strategies to enable growth.
- Support order generation and quotation developments.
- Generate new business opportunities in various markets.
- Manage existing accounts for maximum customer satisfaction and potentially expansion of (new) projects.
- Maintain customer database in the CRM system.
- Field visits and participation at trade shows and events.

Skills and Attitude

- Bachelors' or Masters' degree in a relevant direction, for example Economics or Industrial Engineering.
- Minimum of five years of relevant experience in a (technical) sales role.
- Proven successful record in account management / sales.
- Experience in an international working environment is a plus.
- Excellent influencing and organizational skills.
- Willing to travel occasionally.
- Hands-on and inspiring team player mentality.
- Excellent Dutch and English communication skills. German is a plus.

Interested? Please send your motivation letter and resume to: Super B, Attn.: Anne Rohaan, Demmersweg 3, 7556 BN, Hengelo (OV), Netherlands, +31 (0) 88 007 6000, a.rohaan@super-b.com