

BE

PART OF OUR GREAT WINNING TEAM

Super B Lithium Power B.V. is a world-class and fast growing developer and manufacturer of high-end lithium batteries. Our batteries are being used by leading companies in the transportation, industrial and energy storage sector. Just to name a few of our customers; Ferrari, Aston Martin, Eaton, Morelo, Rapido, Nifty Lift and Bénéteau.

We are ambitious, fast-moving, dynamic, and continuously seeking for new business opportunities. Do you want to be part of our energetic team? Don't hesitate and contact us, so we can meet soon!



SUPER B
lithium batteries



REGIONAL SALES MANAGER GERMANY

To support our fast growth and expansion, we are looking for a **Regional Sales Manager**, located in Germany. Supported by Inside Sales and Technical Application Engineering, you will be responsible for driving and generating sales in the German speaking countries. You will report to the Sales Director.

Responsibilities

- Generate new business opportunities with OEM's in selected markets and win them.
- Manage the existing accounts in continued customer satisfaction and increased market share.
- Commercially manage the dedicated account teams with Inside sales experts and technical application engineers in the near future.
- Identify new business opportunities for new products and / or new marketing in coordination with strategic marketing.

Skills and Attitude:

- Bachelors' or Masters' degree in a relevant education.
- Technical degree is a plus.
- At least 5 years' experience in technical sales at OEM and / or Tier1 level.
- Proven successful track record in account management / sales.
- Experience with design-in of new products and technologies.
- Experience in an international working environment is a plus.
- Self-starting and motivated personality.
- Excellent team player.
- Excellent German and English language skills – written and verbal.

Interested? Please send your motivation letter and resume to: Super B, Attn.: Anne Rohaan, Demmersweg 3, 7556 BN, Hengelo (OV), Netherlands, +31 (0) 88 007 6000, a.rohaan@super-b.com