



Date: 23 March 2016  
To: All Super B customers  
From: Super B B.V. the Netherlands

Dear Super B customer,

The International Air Transport Association (IATA) has introduced a new rule for Lithium Ion batteries shipped by air. As of April 1st 2016, Lithium Ion Batteries must be offered for air transport at a State of Charge (SoC) not exceeding 30% of their rated design capacity.

In most cases, this rule will not affect you. If you receive your batteries by air freight today, it may have a minor impact as explained below.

**Q&A:**

**Q:** Will this affect Super B batteries?

**A:** This rule has no impact for Super B's batteries as a product. It is only about the amount of energy stored in the battery, and only when shipped by air.

**Q:** What will change?

**A:** For air freight, we will discharge our batteries to below 30% SoC. For ground transport, no changes are planned.

**Q:** What is the impact?

**A:** Usually there's no impact for you as our valued customer. Even with the lower charge, the batteries can be held on stock for at least 12 months, as the self-discharge is very low. Depending on your process, you may need to charge the batteries for a longer time when you receive them.

In case of any remaining questions, please contact our logistics & shipping expert Mattheus Basut at +31 (0)74 8200010.

We thank you for doing business with us and we're looking forward to working with you in the future!

Kind regards,

A handwritten signature in black ink, appearing to read "Tim Tiek", written in a cursive style.

Tim Tiek, CEO Super B B.V.