

Super B is a world-class and fast growing producer of unique high-end lithium batteries. Headquartered in The Netherlands with regional organizations in Europe, we supply our batteries to leading OEM's and distributors in the global transport, industrial and energy storage markets.

Super B provides unique starter batteries and these are being used in global leading high performance cars and motorcycles as well as in various industrial applications. Our Intelligent traction and energy batteries enable our customers reliable, independent power supply. They are being used in various applications such as recreational vehicles, energy storage and various vessels.

We have high ambitions in pursuing our goal to become the leading lithium battery developer and supplier in the world! We are a fast-moving and dynamic company. We continuously seeking for new business opportunities and working hard to expand our production and R&D facilities as well as highly motivated experts to support this unique growth.



A KOOLEN INDUSTRIES COMPANY

## SALES MANAGER GERMANY

To support our fast growth and expansion, we are looking for a Sales Manager preferable located in Germany. Supported by Inside Sales and Technical Application Engineering, you will be responsible for driving and generating sales in the German speaking countries. You will report to the Commercial Director.

### Responsibilities

- Generate new business opportunities with **OEM's in selected markets and win them.**
- Manage the existing accounts in continued customer satisfaction and increased market share.
- Commercially manage the dedicated account teams with Inside sales experts and technical application engineers in the near future.
- Identify new business opportunities for new products and / or new marketing in coordination with strategic marketing.

### Skills and Attitude:

- **Bachelors' or Masters' degree in a relevant education.**
- Technical degree is a plus.
- **At least 5 years' experience in technical sales at OEM and / or Tier1 level.**
- Proven successful track record in account management / sales.
- Experience with design-in of new products and technologies.
- Experience in an international working environment is a plus.
- Self-starting and motivated personality.
- Excellent team player.
- Excellent German and English language skills – written and verbal.

Interested? Please send your motivation letter and resume to: Super B, Attn.: Ms. A. Rohaan, Demmersweg 3, 7556 BN, Hengelo (OV), Netherlands, +31 (0) 88 007 6000, [recruitment@super-b.com](mailto:recruitment@super-b.com)