

Super B is a world-class and fast growing producer of unique high-end lithium batteries. Headquartered in The Netherlands with regional organizations in Europe, we supply our batteries to leading OEM's and distributors in the global transport, industrial and energy storage markets.

Super B provides unique starter batteries and these are being used in global leading high performance cars and motorcycles as well as in various industrial applications. Our Intelligent traction and energy batteries enable our customers reliable, independent power supply. They are being used in various applications such as recreational vehicles, energy storage and various vessels.

We have high ambitions in pursuing our goal; to become the leading lithium battery developer and supplier in the world! We are a fast-moving and dynamic company. We continuously seeking for new business opportunities and working hard to expand our production and R&D facilities as well as highly motivated experts to support this unique growth.



A KOOLEN INDUSTRIES COMPANY

## INSIDE SALES SPECIALIST

To support our fast growth and expansion, we are looking for an Inside Sales Specialist. Daily customer communication, keeping our internal system up to date and be the linking pin between the customer and internal organization will be part of your responsibilities. If you want to work in a technical environment, have a hands-on attitude and speak French and English fluently, this opportunity is for you!

### Responsibilities

- Support dedicated account teams of Regional Sales Managers and Application Engineers with commercial and operational support. (Main focus on the French accounts).
- Maintain customer database in the CRM system.
- Answer customer queries and service requests.
- Initiate new customers by participating at exhibitions.
- Support order generation and quotation developments.
- Customer performance evaluation.
- Sell to smaller accounts.
- Central coordination of customer aspects with other departments.
- Work closely with Operations Office to make sure the customers are informed correctly for an optimal customer satisfaction.
- Support Operations Office when workload peaks.

### Skills and Attitude:

- Inside Sales and dispatch experience with technical products.
- Experience in a B2B technical commercial driven & operations minded sales environment.
- Excellent MS office – Excel skills.
- Experience with Exact is a plus.
- Fluent in French, Dutch and English.
- Excellent customer communication skills.
- Extravert and commercial driven.
- Affinity with technique.
- Affinity or experience with Operations Office is a plus.

Interested? Please send your motivation letter and resume to: Super B, Attn.: Ms. A. Rohaan, Demmersweg 3, 7556 BN, Hengelo (OV), Netherlands, +31 (0) 88 007 6000, [recruitment@super-b.com](mailto:recruitment@super-b.com)